

# Panalpina Condensed Consolidated Interim Financial Statements

January to June 2011

# Content

2

<u>Key Developments in Second Quarter 2011</u>	<u>03</u>
<u>Consolidated Income Statement</u>	<u>05</u>
<u>Consolidated Statement of Comprehensive Income</u>	<u>06</u>
<u>Consolidated Statement of Financial Position</u>	<u>07</u>
<u>Condensed Consolidated Statement of Changes in Equity</u>	<u>08</u>
<u>Condensed Consolidated Statement of Cash Flows</u>	<u>09</u>
<u>Selected Explanatory Notes to the Condensed Consolidated Interim Financial Statements</u>	<u>10</u>

# Key Developments in Second Quarter 2011

## Panalpina Group: Key Figures Second Quarter 2011

in millions CHF	April - June		January - June	
	2011	2010	2011	2010
Net forwarding revenue	1,628.9	1,893.8	3,280.8	3,481.6
Gross profit	370.9	380.3	744.3	707.7
EBITDA	53.7	(63.6)	109.4	(53.6)
Operating result (EBIT)	44.3	(77.6)	90.7	(78.2)
Consolidated profit	32.0	(92.6)	66.9	(92.5)

### Panalpina further improves profitability in first half of 2011

Half way into 2011, the Panalpina Group reported further organic gross profit growth despite a slowing environment. In the second quarter of 2011, gross profit decreased by 2% year-on-year to CHF 371 million. Currency adjusted it increased by 10%, supported by organic growth across all regions and segments, especially in North and Latin America. Panalpina's focus on profitability affected volumes. Also, the strength of the Swiss franc had a considerable impact on the financial results of the Group.

### All regions and segments improved profitability in local currencies

Gross profit amounted to CHF 371 million in the second quarter of 2011, resulting in a decrease of 2% (+10% currency adjusted). Gross profit for the first half year of 2011 came in at CHF 744 million, an increase of 5% (+15% currency adjusted). Currency adjusted, Panalpina recorded organic gross profit growth across all regions and segments in the second quarter. North America reported the highest gross profit growth in local currencies, closely followed by Latin America. Growth in North America was supported by the Oil and Gas business which has gained traction and new business in other industries. In the segments, gross profit growth was led by Air Freight, which was mainly driven by strong yields in a slowing market. The Group achieved an EBITDA of CHF 54 million in the second quarter. CHF 9 million of EBITDA were lost due to currency translation (CHF 15 million in the first half). The EBITDA-to-gross profit margin was stable sequentially despite the slowing environment and increased year-to-date from 12.4 to 14.7%.

# Consolidated Income Statement

for three and six months ended 30 June 2011 and 2010

4

in thousand CHF	April - June			January - June		
	2011	2010	Variance vs PY in %	2011	2010	Variance vs PY in %
Forwarding services	1,979,269	2,287,619	(13.5)	4,001,582	4,252,305	(5.9)
Customs, duties and taxes	(350,353)	(393,836)	(11.0)	(720,737)	(770,733)	(6.5)
<b>Net forwarding revenue</b>	<b>1,628,916</b>	<b>1,893,783</b>	<b>(14.0)</b>	<b>3,280,845</b>	<b>3,481,572</b>	<b>(5.8)</b>
Forwarding services from third parties	(1,258,046)	(1,513,505)	(16.9)	(2,536,550)	(2,773,882)	(8.6)
<b>Gross profit</b>	<b>370,870</b>	<b>380,278</b>	<b>(2.5)</b>	<b>744,295</b>	<b>707,690</b>	<b>5.2</b>
Personnel expenses	(226,227)	(222,657)	1.6	(452,722)	(436,602)	3.7
Other operating expenses	(90,444)	(221,723)	(59.2)	(181,778)	(324,855)	(44.0)
Gains on sales of non-current assets	(450)	455	(198.9)	(400)	202	(298.0)
<b>EBITDA</b>	<b>53,749</b>	<b>(63,647)</b>	<b>184.4</b>	<b>109,395</b>	<b>(53,565)</b>	<b>304.2</b>
Depreciation of property, plant and equipment	(6,972)	(11,726)	(40.5)	(14,508)	(20,145)	(28.0)
Amortization of intangible assets	(2,433)	(2,252)	8.0	(4,153)	(4,471)	(7.1)
<b>Operating result (EBIT)</b>	<b>44,344</b>	<b>(77,625)</b>	<b>157.1</b>	<b>90,734</b>	<b>(78,181)</b>	<b>216.1</b>
Finance income	1,279	840	52.3	4,081	4,415	(7.6)
Finance costs	(2,820)	(4,370)	(35.5)	(5,377)	(7,273)	(26.1)
<b>Profit before income tax (EBT)</b>	<b>42,803</b>	<b>(81,155)</b>	<b>152.7</b>	<b>89,438</b>	<b>(81,039)</b>	<b>210.4</b>
Income tax expenses	(10,810)	(11,419)	(5.3)	(22,509)	(11,498)	95.8
<b>Consolidated profit</b>	<b>31,993</b>	<b>(92,574)</b>	<b>134.6</b>	<b>66,929</b>	<b>(92,537)</b>	<b>172.3</b>
Consolidated profit attributable to:						
Owners of the parent	31,400	(93,411)	133.6	66,053	(93,312)	170.8
Non-controlling interests	593	837	(29.2)	876	775	13.0
<b>Earnings per share (in CHF per share)</b>						
Basic	1.32	(3.94)	133.5	2.79	(3.94)	170.8
Diluted	1.33	(3.94)	133.8	2.79	(3.94)	170.8

# Consolidated Statement of Comprehensive Income

for three and six months ended 30 June 2011 and 2010

in thousand CHF	April - June		January - June	
	2011	2010	2011	2010
<b>Consolidated profit</b>	<b>31,993</b>	<b>(92,574)</b>	<b>66,929</b>	<b>(92,537)</b>
<b>Other comprehensive income</b>				
Available-for-sale financial assets	(23)	1	554	(87)
Amounts recognized in equity for defined benefit post-employment plans				
– Actuarial (losses) gains	(10,596)	(4,501)	(4,997)	2,122
Exchange difference on translations of foreign operations	(29,997)	9,110	(33,446)	17,454
Income tax on components of other comprehensive income	5,551	949	4,179	(674)
<b>Other comprehensive income for the period, net of tax</b>	<b>(35,065)</b>	<b>5,559</b>	<b>(33,710)</b>	<b>18,815</b>
<b>Total comprehensive income for the period</b>	<b>(3,072)</b>	<b>(87,015)</b>	<b>33,219</b>	<b>(73,722)</b>
Attributable to owners of the parent	(3,470)	(87,861)	32,617	(74,641)
Attributable to non-controlling interests	398	846	602	919

# Consolidated Statement of Financial Position

as of 30 June 2011 respectively as of 31 December 2010

6

## Assets

in thousand CHF	30 June 2011	31 December 2010
<b>Non-current assets</b>		
Property, plant and equipment	103,205	113,833
Intangible assets	128,804	78,091
Investments	35,491	34,843
Derivative financial instruments	105	0
Post-employment benefit assets	5,992	10,312
Deferred income tax assets	53,742	65,871
<b>Total non-current assets</b>	<b>327,339</b>	<b>302,950</b>
<b>Current assets</b>		
Other receivables and other current assets	91,184	97,957
Unbilled forwarding services	76,648	74,742
Trade receivables	935,776	958,114
Derivative financial instruments	4,713	20,454
Other current financial assets	127,926	6,089
Cash and cash equivalents	384,672	528,936
<b>Total current assets</b>	<b>1,620,919</b>	<b>1,686,292</b>
<b>Total assets</b>	<b>1,948,258</b>	<b>1,989,242</b>

## Equity and liabilities

in thousand CHF	30 June 2011	31 December 2010
<b>Equity</b>		
Share capital	50,000	50,000
Treasury shares	(195,953)	(196,003)
Reserves	982,902	950,282
<b>Total equity attributable to owners of the parent</b>	<b>836,949</b>	<b>804,279</b>
Non-controlling interests	8,444	7,890
<b>Total equity</b>	<b>845,393</b>	<b>812,169</b>
<b>Non-current liabilities</b>		
Borrowings	375	403
Provisions	105,738	112,579
Post-employment benefit liabilities	39,896	40,671
Derivative financial instruments	86	539
Deferred income tax liabilities	9,448	20,745
<b>Total non-current liabilities</b>	<b>155,543</b>	<b>174,937</b>
<b>Current liabilities</b>		
Trade payables	497,563	521,207
Other payables and accruals	153,873	134,264
Accrued cost of services	154,898	174,840
Borrowings	7,160	9,335
Derivative financial instruments	1,367	4,993
Provisions and other liabilities	114,080	141,053
Current income tax liabilities	18,381	16,444
<b>Total current liabilities</b>	<b>947,322</b>	<b>1,002,136</b>
<b>Total liabilities</b>	<b>1,102,865</b>	<b>1,177,073</b>
<b>Total equity and liabilities</b>	<b>1,948,258</b>	<b>1,989,242</b>

# Condensed Consolidated Statement of Changes in Equity

for six months ended 30 June 2011 and 2010

in thousand CHF	Attributable to owners of the parent					Non-controlling interests	Total equity	
	Share capital	Treasury shares	Other reserves	Translation reserve	Retained earnings			
						Total		
<b>Balance on 1 January 2011</b>	<b>50,000</b>	<b>(196,003)</b>	<b>(108,862)</b>	<b>(151,070)</b>	<b>1,210,214</b>	<b>804,279</b>	<b>7,890</b>	<b>812,169</b>
Consolidated profit					66,053	66,053	876	66,929
Other comprehensive income for the period, net of tax			(3,278)	(30,158)		(33,436)	(274)	(33,710)
<b>Total comprehensive income for the period</b>	<b>0</b>	<b>0</b>	<b>(3,278)</b>	<b>(30,158)</b>	<b>66,053</b>	<b>32,617</b>	<b>602</b>	<b>33,219</b>
Dividends paid						0	(48)	(48)
Share-based payments - employee share plan					703	703		703
Share-based payments - option plan					584	584		584
Changes in treasury shares, net		50			(1,284)	(1,234)		(1,234)
Reclassification of non-controlling interests to parent shareholder					0	0		0
<b>Balance on 30 June 2011</b>	<b>50,000</b>	<b>(195,953)</b>	<b>(112,140)</b>	<b>(181,228)</b>	<b>1,276,270</b>	<b>836,949</b>	<b>8,444</b>	<b>845,393</b>

According to an agreement with a minority shareholder all negative balances of non-controlling interests shall be accounted to parent shareholders' equity.

in thousand CHF	Attributable to owners of the parent					Non-controlling interests	Total equity	
	Share capital	Treasury shares	Other reserves	Translation reserve	Retained earnings			
						Total		
<b>Balance on 1 January 2010</b>	<b>50,000</b>	<b>(192,567)</b>	<b>(101,723)</b>	<b>(136,473)</b>	<b>1,237,327</b>	<b>856,564</b>	<b>7,015</b>	<b>863,579</b>
Consolidated profit					(93,312)	(93,312)	775	(92,537)
Other comprehensive income for the period, net of tax			1,361	17,310		18,671	144	18,815
<b>Total comprehensive income for the period</b>	<b>0</b>	<b>0</b>	<b>1,361</b>	<b>17,310</b>	<b>(93,312)</b>	<b>(74,641)</b>	<b>919</b>	<b>(73,722)</b>
Dividends paid						0	(55)	(55)
Share-based payments - employee share plan					379	379		379
Share-based payments - option plan					1,130	1,130		1,130
Changes in treasury shares, net		122			(1,006)	(884)		(884)
Reclassification of non-controlling interests to parent shareholder					(9)	(9)	9	0
<b>Balance on 30 June 2010</b>	<b>50,000</b>	<b>(192,445)</b>	<b>(100,362)</b>	<b>(119,163)</b>	<b>1,144,509</b>	<b>782,539</b>	<b>7,888</b>	<b>790,427</b>

# Condensed Consolidated Statement of Cash Flows

for three and six months ended 30 June 2011 and 2010

8

in thousand CHF	April - June		January - June	
	2011	2010	2011	2010
<b>Profit for the period</b>	<b>31,993</b>	<b>(92,574)</b>	<b>66,929</b>	<b>(92,537)</b>
Income tax expenses	10,810	11,419	22,509	11,498
Depreciation and amortization	9,405	13,978	18,661	24,616
Net interest (income) expense	671	(1,391)	789	(1,352)
Gain on sales of property, plant and equipment	450	(455)	400	(202)
Non-cash expenses and income	(1,969)	2,379	(2,608)	1,484
	<b>51,360</b>	<b>(66,644)</b>	<b>106,680</b>	<b>(56,493)</b>
(Increase) decrease in working capital	(31,944)	(73,508)	5,735	(112,720)
Increase (decrease) in short- and long-term provisions	(35,361)	89,411	(20,036)	105,255
<b>Cash generated from operations</b>	<b>(15,945)</b>	<b>(50,741)</b>	<b>92,379</b>	<b>(63,958)</b>
Interest paid	(1,397)	(2,211)	(2,213)	(3,285)
Income taxes paid	(9,959)	(5,091)	(22,358)	(11,342)
<b>Net cash from operating activities</b>	<b>(27,301)</b>	<b>(58,043)</b>	<b>67,808</b>	<b>(78,585)</b>
Interest and dividends received	1,473	1,431	2,586	3,131
Proceeds from sales of PPE and assets held for sale	(9)	742	500	1,324
Repayments of loans, receivables and other financial assets	377	10,900	886	13,945
Purchase of property, plant and equipment	(6,605)	(4,031)	(11,182)	(8,417)
Acquisition of subsidiaries, net of cash	(57,156)	0	(59,469)	0
Purchase of intangible assets and other assets	(1,303)	(3,420)	(3,460)	(5,062)
Purchase of investments held for trading and other financial assets	(73,005)	(10,559)	(124,817)	(12,579)
<b>Net cash flows from investing activities</b>	<b>(136,228)</b>	<b>(4,937)</b>	<b>(194,956)</b>	<b>(7,658)</b>
<b>Free cash flow</b>	<b>(163,529)</b>	<b>(62,980)</b>	<b>(127,148)</b>	<b>(86,243)</b>
Change in current and non-current borrowings	1,807	118	99	(2,135)
Dividends paid to non-controlling interests	(48)	(55)	(48)	(55)
Purchase of treasury shares	(6,699)	(2,765)	(6,699)	(2,765)
Sale of treasury shares	4,058	1,192	4,337	1,192
<b>Net cash used in financing activities</b>	<b>(882)</b>	<b>(1,510)</b>	<b>(2,311)</b>	<b>(3,763)</b>
Effect of exchange rate changes on cash and cash equivalents	(13,695)	1,117	(14,805)	5,568
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(178,106)</b>	<b>(63,373)</b>	<b>(144,264)</b>	<b>(84,438)</b>
Cash and cash equivalents at the beginning of the period	562,778	510,738	528,936	531,803
<b>Cash and cash equivalents at the end of the period</b>	<b>384,672</b>	<b>447,365</b>	<b>384,672</b>	<b>447,365</b>



# Selected Explanatory Notes to the Condensed Consolidated Interim Financial Statements

for the six months ended 30 June 2011

9

## General information

Panalpina World Transport (Holding) Ltd. (referred hereafter as the "Company") and its subsidiaries is one of the world's leading providers of supply chain solutions, combining intercontinental Air and Ocean Freight with comprehensive Value-Added Logistic Services and Supply Chain Services. Thanks to its in-depth industry know-how and customized IT systems, Panalpina provides globally integrated end-to-end solutions tailored to its customers' supply chain management needs.

Panalpina World Transport (Holding) Ltd. is a limited company incorporated and domiciled in Basel. The registered address is Viaduktstrasse 42, 4002 Basel, Switzerland. The Company shares are publicly traded and is listed on the SIX Swiss Exchange in Zurich.

The condensed consolidated interim financial statements for the six months ended 30 June 2011 were approved for issue by the Audit Committee on 3 August 2011.

## Basis of preparation of the condensed consolidated interim financial statements

These interim financial statements comprise the unaudited condensed consolidated interim financial statements of the Company and its affiliates (together referred to as the "Group" and individually as "Group entities") for the six-month period ended 30 June 2011.

They are prepared in accordance with the International Accounting Standard 34 (IAS 34) "Interim Financial Reporting". These condensed consolidated interim financial statements do not include the notes contained in the annual consolidated financial statements, and should be read in conjunction with the consolidated financial statements for the year ended 31 December 2010.

The condensed consolidated interim financial statements are presented in Swiss francs (CHF) and all values are rounded to the nearest thousand except when otherwise indicated.

## Accounting policies

The condensed consolidated interim financial statements have been prepared in accordance with the accounting policies applied in the consolidated financial statements 2010, except where noted below. Where necessary, comparative information has been reclassified from the previously reported condensed consolidated interim financial statements taking into account any presentational changes made in the consolidated financial statements 2010 or in these condensed consolidated interim financial statements.

The preparation of the condensed consolidated interim financial statements in conformity with IFRS requires management to make estimates, judgments and assumptions that affect application of accounting policies and the reported amounts of assets, liabilities, income and expenses of the condensed consolidated interim financial statement.

It requires management to exercise its judgment and assumptions in the process of applying the Group's accounting policies. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Deviations from estimates and judgments are recognized in the period in which the estimates are revised and in any future periods affected.

Income tax expenses are recognized based upon the best estimate of the weighted average annual income tax rate expected for the full financial year. The current tax rate is not comparable with the previous year tax rate as in certain tax jurisdictions minimum tax payments were owed in previous year due to low profit before taxes.

## Changes in accounting policies

Effective 1 January 2011 the Group adopted the revised standard IAS 24 "Related Party Disclosures" as well as the amendments to IAS 32 "Financial Instruments: Presentation - Classification of Rights Issues" and IFRIC 14 "The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction - Prepayments of a Minimum Funding Requirement".

### IAS 24 (revised) "Related Party Disclosures"

The revised standard supersedes IAS 24 "Related Party Disclosures", issued in 2003. IAS 24 (revised) is mandatory for periods beginning on or after 1 January 2011. The revised standard provides a simplified definition of related parties by clarifying its intended meaning and eliminating inconsistencies from the definition.

### IAS 32 (amendment) "Financial Instruments: Presentation - Classification of Rights Issues"

The amendment applies to annual periods beginning on or after 1 February 2010. The amendment addresses the accounting for rights issues that are denominated in a currency other than the functional currency of the issuer. Provided certain conditions are met, such rights issues are now classified as equity regardless of the currency in which the exercise price is denominated. Previously, these issues had to be accounted for as derivative liabilities. The amendment applies retrospectively in accordance with IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors". As Panalpina has no rights issues, the adoption of this amendment did not have any impact on the condensed consolidated financial statements.

### IFRIC 14 (amendment) "The Limit on a Defined Benefit Asset, Minimum Funding Requirement and Their Interaction - Prepayment of a Minimum Funding Requirement"

The amendment corrects an unintended consequence of IFRIC 14 "IAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and Their Interaction". Without the amendment, entities are not permitted to recognize some voluntary prepayments for minimum funding contributions as an asset. With this amendment this has been revoked and should be applied retrospectively to the earliest comparative period presented. The adoption of this amendment did not have any impact on the consolidated financial statements of the Group.

In addition, the IASB issued amendments to its standards in May 2010, primarily with a view to remove inconsistencies and clarifying the wording. There are separate transitional provisions for each standard. The adoption of the amendments resulted in changes to the accounting policies but did not have any significant impact on the financial position or performance of the Group.

The following new or revised standards, amendments to standards and interpretations that have been published are mandatory for the Group's accounting periods beginning on or after 1 January 2012 or later periods, but the Group has not early adopted them: IFRS 7 (amended) "*Transfer of Financial Assets*", IFRS 9 "*Financial Instruments: Measurement and Classification*" and IAS 12 (amended) "*Recovery of Underlying Assets*". Their impact on the consolidated financial statements of the Group has not yet been analyzed in detail but it is not expected to be material, if any.

### **Change in scope and method of consolidation**

The condensed consolidated interim financial statements comprise the financial statements of all companies which are directly or indirectly controlled by Panalpina. Control is defined as the power to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities. During the period under review Grieg Logistics AS, Norway was fully acquired and Panalpina Logistics SRL, Buenos Aires has been established. The entities are completely included in the scope of consolidation.

### **Seasonality**

Historically, the Group's results have been subject to seasonal trends. The first half year is normally weaker than the second half year as the first quarter has traditionally been the weakest and the third and fourth fiscal quarters have generally been the strongest. This seasonality is based on many factors, including holiday seasons, consumer demand, climate and economic conditions.

### **Condensed operating segment information**

Management has determined the operating segments based on the reports reviewed by the Executive Board that are used to make strategic decisions. The Executive Board considers the business from a geographic perspective, as the Group's operations are predominantly managed by the geographical location. The Executive Board assesses performance of the operating segments based on a measure of adjusted EBIT. This measurement basis excludes the effect on non-recurring expenditure from the operating segments such as restructuring costs, legal expenses, reorganization costs as well as fines recognized. The measurement also excludes the unrealized gains losses on financial instruments as well as interest income and expenditure, as this type of activity is driven by the central treasury function, which manages the cash position of the Group. Income taxes are not assessed by segment.

In the six months period ended 30 June 2011 no non-recurring expenditure were recognized. To comply with year end 2010 disclosure the segment information for the period ended 30 June 2010 has been adjusted by the expenses for the provision to cover the fines, legal penalties and compliance consultancy fees relating to the settlement of both the U.S. Foreign Corrupt Practices Act (FCPA) and the U.S. anti-trust investigations in the total amount of CHF 128.0 million which were originally included in the segment "North America" (CHF 40.0 million) and in the reconciling item "Corporate" (CHF 88.0 million).

Headquarter activities are reported as "Corporate". These consist of corporate headquarters, including the Corporate Executive Committee, corporate communications, corporate operations, corporate human resources, corporate finance, including treasury, taxes and pension fund management, corporate legal and corporate safety and environmental services.

**Condensed operating segment information**

for six months ended 30 June 2011 and 2010

in million CHF	Europe/ Africa/ Middle East/ CIS		North America		Central and South America		Asia/ Pacific		Total segment		Corporate		Total Group	
	2011	2010 <sup>1</sup>	2011	2010 <sup>1</sup>	2011	2010 <sup>1</sup>	2011	2010 <sup>1</sup>	2011	2010 <sup>1</sup>	2011	2010 <sup>1</sup>	2011	2010 <sup>1</sup>
Third-party net forwarding revenue	1,637	1,779	635	698	418	404	591	601	<b>3,281</b>	<b>3,482</b>	0	0	3,281	3,482
Gross profit (GP)	370	368	140	131	81	73	153	136	<b>744</b>	<b>708</b>	0	0	744	708
<i>GP (decrease) increase in %</i>	0.5		6.9		11.0		12.5		5.1				5.1	
Segment EBITDA	25	28	9	(12)	12	10	44	42	<b>90</b>	<b>68</b>	19	6	109	74
<i>EBITDA in % of GP</i>	6.8	7.6	6.4	(9.2)	14.8	13.7	28.8	30.9	12.1	9.6			14.7	10.5
Segment operating result (EBIT)	17	16	7	(15)	10	8	41	38	<b>75</b>	<b>47</b>	16	3	91	50
<i>EBIT in % of GP</i>	4.6	4.3	5.0	(11.5)	12.3	11.0	26.8	27.9	10.1	6.6			12.2	7.1
Fine and related costs														(128)
Operating result (EBIT)														(78)

in million CHF	Europe/ Africa/ Middle East/ CIS		North America		Central and South America		Asia/ Pacific		Total segment		Corporate		Total Group	
	Q2 2011	Q2 2010 <sup>1</sup>	Q2 2011	Q2 2010 <sup>1</sup>	Q2 2011	Q2 2010 <sup>1</sup>	Q2 2011	Q2 2010 <sup>1</sup>	Q2 2011	Q2 2010 <sup>1</sup>	Q2 2011	Q2 2010 <sup>1</sup>	Q2 2011	Q2 2010 <sup>1</sup>
Third-party net forwarding revenue	811	951	317	389	201	226	300	328	<b>1,629</b>	<b>1,894</b>	0	0	1,629	1,894
Gross profit (GP)	183	195	70	70	40	38	78	78	<b>371</b>	<b>381</b>	0	0	371	381
<i>GP increase (decrease) in %</i>	(6.2)		0.0		5.3		0.0		(2.6)				(2.6)	
EBITDA	9	25	9	(2)	6	5	23	30	<b>47</b>	<b>58</b>	6	6	53	64
<i>EBITDA in % of GP</i>	4.9	12.8	12.9	(2.9)	15.0	13.2	29.5	38.5	12.7	15.2			14.3	16.8
Operating result (EBIT)	6	19	8	(4)	5	4	21	27	<b>40</b>	<b>46</b>	4	4	44	50
<i>EBIT in % of GP</i>	3.3	9.7	11.4	(5.7)	12.5	10.5	26.9	34.6	10.8	12.1			11.9	13.1
Fine and related costs														(128)
Operating result (EBIT)														(78)

<sup>1</sup> For comparison reasons the segment information for the period ended 30 June 2010 was restated by the expenses for the provision to cover the fines, legal penalties and compliance consultancy fees relating to the settlement of both the U.S. Foreign Corrupt Practices Act (FCPA) and the U.S. anti-trust investigations.

### Information by business

The Group's business can be divided into three divisions: Air Freight, Ocean Freight and Logistics:

for six months ended 30 June 2011 and 2010

in million CHF	Air Freight		Ocean Freight		Logistics		Total	
	2011	2010	2011	2010	2011	2010	2011	2010
Third-party net forwarding revenue	1,657	1,704	1,167	1,348	457	430	<b>3,281</b>	<b>3,482</b>
<i>Increase (decrease) in %</i>	(2.8)		(13.4)		6.3		(5.8)	
Gross profit (GP)	343	312	221	214	180	182	<b>744</b>	<b>708</b>
<i>GP margin in %</i>	20.7	18.3	18.9	15.9	39.4	42.3	22.7	20.3
<i>GP increase (decrease) in %</i>	9.9		3.3		(1.1)		5.1	

for April to June 2011 and 2010

in million CHF	Air Freight		Ocean Freight		Logistics		Total	
	Q2 2011	Q2 2010	Q2 2011	Q2 2010	Q2 2011	Q2 2010	Q2 2011	Q2 2010
Third-party net forwarding revenue	837	957	564	716	228	221	<b>1,629</b>	<b>1,894</b>
<i>Increase (decrease) in %</i>	(12.5)		(21.2)		3.2		(14.0)	
Gross profit (GP)	173	175	108	113	90	93	<b>371</b>	<b>381</b>
<i>GP margin in %</i>	20.7	18.3	19.1	15.8	39.5	42.1	22.8	20.1
<i>GP increase (decrease) in %</i>	(1.1)		(4.4)		(3.2)		(2.6)	

### Property, plant and equipment and intangible assets

During the period under review, the Group acquired CHF 6.7 million machinery and equipment (30 June 2010: CHF 4.3 million), CHF 2.4 million in building and building under construction (30 June 2010: CHF 2.3 million), CHF 1.0 million in vehicles (30 June 2010: 1.7 million) and CHF 3.6 million intangible assets (30 June 2010: 5.1 million).

The following tables show the movements in the net book values of property, plant and equipment and intangible assets for the six-month period ended 30 June 2011 and 2010:

in thousand CHF	Property, plant and equipment	Intangible assets
<b>Period ended 30 June 2011</b>		
<b>Net book value on 1 January 2011</b>	<b>113,833</b>	<b>78,091</b>
Translation differences	(6,239)	(5,060)
Change in Scope of consolidation	444	56,279
Additions	10,124	3,647
Disposals (net)	(449)	0
Depreciation and amortization	(14,508)	(4,153)
<b>Net book value on 30 June 2011</b>	<b>103,205</b>	<b>128,804</b>

in thousand CHF	Property, plant and equipment	Intangible assets
<b>Period ended 30 June 2010</b>		
<b>Net book value on 1 January 2010</b>	<b>141,273</b>	<b>71,877</b>
Translation differences	(2,821)	(82)
Additions	8,255	5,052
Disposals (net)	(1,122)	0
Depreciation and amortization	(20,145)	(4,471)
<b>Net book value on 30 June 2010</b>	<b>125,440</b>	<b>72,376</b>

Intangible assets as of 30 June 2011 include goodwill of CHF 79.7 million (30 June 2010: CHF 42.5 million), brands and customer relations of CHF 17.2 million (30 June 2010: CHF 3.9 million) and software and other intangible assets of CHF 31.9 million (30 June 2010: 26.0 million).

Goodwill is allocated to the Group's cash-generating units (CGUs) identified according to the country of operation. The recoverable amount of a CGU is determined based on value-in-use calculations. These calculations use cash-flow projections based on financial budgets approved by management covering a five-year period. Cash-flows beyond the five year period are extrapolated using estimated growth rates.

There were no impairment charges recorded on goodwill during the six months ended 30 June 2011 and 2010. Management believes that the current key assumptions applied would not cause the carrying value of goodwill to exceed the recoverable amount. As per 30 June 2011 no impairment indicators were determined.

Intangible assets with estimable useful lives are amortized over the period of their respective estimated useful lives to their estimated residual values, and reviewed for impairment in accordance with IAS 36 "*Impairment of Assets*". Intangible assets, stated at cost net of amortization and impairment charges, include brand name and customer relations, which are amortized on a straight-line basis over the estimated useful life of 5 to 10 years. Accumulated amortization as of 30 June 2011 and 31 December 2010 for brand name and customer relations was CHF 19.0 million and CHF 18.9 million, respectively. Amortization expenses of these intangible assets totalled CHF 1.4 million for the six months ended 30 June 2011 (six months 2010: CHF 1.0 million). There were no impairment charges recorded on these other intangible assets during the six months ended 30 June 2011 and 2010.

## Equity

The ordinary share capital and issued numbers of shares as well as the authorized capital have not changed during the interim period 2011. The weighted average number of outstanding shares was 23,642,929 (30 June 2010: 23,672,146).

## Dividends

The amount available for dividend distribution is based on the available distributable retained earnings of Panalpina World Transport (Holding) Ltd. determined in accordance with the legal provisions of the Swiss Code of Obligations. On 10 May 2011 the shareholders approved that no dividends will be distributed in respect of the business year 2010 (business year 2009: no dividend).

## Share capital and treasury shares

in thousand CHF	Outstanding number of shares (numbers)	Ordinary shares	Treasury shares	Total
<b>On 1 January 2011</b>	<b>23,642,458</b>	<b>50,000</b>	<b>(196,003)</b>	<b>(146,003)</b>
Treasury shares				
Purchased	(55,042)		(6,698)	(6,698)
Sold under employee share plan	32,044		3,440	3,440
Sold under employee option plan	10,528		1,118	1,118
Bonus settled with own shares	20,245		2,190	2,190
<b>On 30 June 2011</b>	<b>23,650,233</b>	<b>50,000</b>	<b>(195,953)</b>	<b>(145,953)</b>

As of 30 June 2011, the number of outstanding shares amounted to 23,650,233 shares (30 June 2010: 23,670,125 shares) and the number of treasury shares to 1,349,767 (30 June 2010: 1,329,875). Treasury shares have been deducted from shareholder's equity.

### Share and Option Ownership Program

#### Management Incentive Plan (MIP) 2010/11

As in previous years an additional management incentive plan was setup in 2011. Participants in this program had the right to purchase shares with a discount of 10% based on the share price equal to the closing price on the SIX Swiss Stock Exchange at the cut-off day. The difference between the discounted share price on the grant date and the share price paid by the participants is recognized as personnel expenses on the date of the issue of the shares. The shares are subject to a one-year lock-up period. For every purchased share under this plan, the Group granted a number of free shares according to a "Free Share Ratio" which is annually set by the Compensation and Nomination Committee. For the current year the ratio was set to 1:4 (1 free share per 4 shares bought). The free shares have a vesting period of one to three years. On non-vested free shares, no dividends are paid and there is no entitlement. The shares cannot be settled in cash.

The fair value of the free shares corresponds to the market price of the shares at the grant date.

The members of the Executive Board and the Boards of Directors did not participate in the above-mentioned incentive plans.

#### Executive Board Mid-Term Incentive Plan

In the reporting period Executive Board members received 40% of the bonus in company shares totalling to 13,528 shares (previous year: 4,155 shares) with a restriction period of one year. This number of shares will additionally be matched by the company after this restriction period. These additional shares are also subject to a further one-year restriction period.

During the period under review the management received the matched shares (4,155 shares) reflecting the bonus paid in the previous year.

#### Board of Directors Restricted Stock Award Plan

The restricted stock award plan for the Board of Directors has been introduced in 2009. Part of the remuneration of each Board member is settled in free shares of the company. The corresponding number of shares per member will be based on the share's closing price at the assignment date. The shares have a one-year restriction period. During the period under review the board of directors received 2,562 shares (2010: 0 shares).

## Provisions and other liabilities

Provisions are recognized where a legal or constructive obligation has been incurred which will probably lead to an outflow of resources that can be reasonably estimated. Restructuring provisions are recognized when the Group has a detailed formal plan that has either commenced implementation or been announced.

### Long-term provisions

in thousand CHF	Employee provision	Claims and other provisions	Total
<b>Period ended 30 June 2011</b>			
<b>Balance on 1 January 2011</b>	<b>34,450</b>	<b>78,129</b>	<b>112,579</b>
Translation differences	(1,334)	(4,713)	(6,047)
Change in Scope of consolidation	267	414	681
Addition	1,984	2,990	4,974
Reversal of unused amounts	(173)	(5,709)	(5,882)
Utilization	(131)	(436)	(567)
<b>Balance on 30 June 2011</b>	<b>35,063</b>	<b>70,675</b>	<b>105,738</b>

in thousand CHF	Employee provision	Claims and other provisions	Total
<b>Period ended 30 June 2010</b>			
<b>Balance on 1 January 2010</b>	<b>28,756</b>	<b>37,902</b>	<b>66,658</b>
Translation differences	(2,011)	(715)	(2,726)
Addition	2,604	54,267	56,871
Reversal of unused amounts	(1,076)	(2,583)	(3,659)
Utilization	(934)	(2,781)	(3,715)
Reclassification	0	15,737	15,737
<b>Balance on 30 June 2010</b>	<b>27,339</b>	<b>101,827</b>	<b>129,166</b>

Employee provision mostly relates to certain employee benefit obligations, such as "anniversary" benefits, termination payments and long-service benefits mainly in Switzerland, Germany, Austria, Italy, France and USA. The timings of these cash outflows can be reasonably estimated based on past performance. In addition employee provision includes the liability for the cash settled compensation plan. Significant provisions are discounted by using the corresponding discount rate applicable in respective countries were the obligation occurs.

The balance for claims represents a provision for certain claims brought forward against the Group by customers and forwarding agents. The balance as of 30 June is expected to be utilized within the next two to five years. Long-term claims include an additional provision for probable potential future payments in connection with transport damages as well as a provision to cover the fines, legal penalties and compliance consultancy fees relating to the settlement of the U.S. Foreign Corrupt Practices Act (FCPA).

The management determined the provision based on past performance and its expectation of the funds needed for the future settlement of the claims which are not yet reported.

## Short-term provisions and other liabilities

in thousand CHF	Employee benefits and others	Outstanding vacation entitlement	Claims	Restructuring provisions	Total
<b>Period ended 30 June 2011</b>					
<b>Balance on 1 January 2011</b>	<b>64,737</b>	<b>19,449</b>	<b>56,028</b>	<b>839</b>	<b>141,053</b>
Translation differences	(2,982)	(1,161)	(3,725)	(67)	(7,935)
Change in Scope of consolidation	259	1,004	0	0	1,263
Addition	23,476	7,741	4,068	0	35,285
Reversal of unused amounts	(4,839)	(599)	(1,796)	0	(7,234)
Utilization	(30,628)	(5,492)	(12,062)	(170)	(48,352)
Reclassification to long-term provision	10	(10)	0	0	0
<b>Balance on 30 June 2011</b>	<b>50,033</b>	<b>20,932</b>	<b>42,513</b>	<b>602</b>	<b>114,080</b>

in thousand CHF	Employee benefits and others	Outstanding vacation entitlement	Claims	Restructuring provisions	Total
<b>Period ended 30 June 2010</b>					
<b>Balance on 1 January 2010</b>	<b>45,285</b>	<b>21,077</b>	<b>32,983</b>	<b>4,026</b>	<b>103,371</b>
Translation differences	(383)	(833)	(340)	(883)	(2,439)
Addition	30,342	18,382	72,995	1,276	122,995
Reversal of unused amounts	(7,665)	(6,354)	(97)	0	(14,116)
Utilization	(27,705)	(7,748)	(4,576)	(2,326)	(42,355)
Reclassification to long-term provision	0	0	(15,737)	0	(15,737)
<b>Balance on 30 June 2010</b>	<b>39,874</b>	<b>24,524</b>	<b>85,228</b>	<b>2,093</b>	<b>151,719</b>

Apart from outstanding vacation entitlement and the current portion of provisions, as disclosed under long-term provisions, short-term provisions and other liabilities include personnel profit participation, social security and payroll taxes. During the period under review CHF 24.8 million of personnel profit participation (2010: CHF 27.7 million) has been paid out. For the current year, additional personnel profit participation of CHF 12.1 million (2010: CHF 11.4 million) and termination benefits of CHF 6.2 million as well as related social security costs and payroll taxes have been recorded.

Claim provision includes the current portion of certain claims brought forward against the Group by customers and forwarding agents as well as a short-term provision to cover the fines, legal penalties and compliance consultancy fees relating to the settlement of both the U.S. Foreign Corrupt Practices Act (FCPA) and the U.S. anti-trust investigations.

Restructuring provisions arise from planned programs that materially change the scope of business undertaken by the Group or the manner in which business is conducted. Such provisions include only the costs necessarily entailed by the restructuring which are not associated with the recurring activities of the Group. The restructuring provisions concern headcount reductions in all functions mainly in operation and marketing and sales in various countries. The timings of the remaining cash outflows are expected to occur within one year.



## Business combinations

On 1 February 2011, Panalpina World Transport (Pty) Ltd. in Sydney announced the purchase of defined tangible and intangible assets and the business of Apollo Forwarding in Perth. Apollo and Panalpina have been close partners for more than 10 years. During that time, Apollo Perth has acted as agent of Panalpina. The purchase enables Panalpina to further enlarge the geographical office coverage in Oceania and widen the customer base. In addition to being a well established customs broker, Apollo Perth also provides international freight forwarding services to its Australia based customers who now gain access to Panalpina's global network. The acquisition has been settled for an initial cash consideration of CHF 2.3 million, with a deferred consideration of up to CHF 0.6 million depending of the financial performance of the acquired business during the two year period ended 31 January 2013.

As per 1 April 2011 the Group acquired 100 percent of the issued share capital of Grieg Logistics AS, a company today encompassing freight forwarding, domestic transportation, warehousing, distribution and customs clearance with operations in fourteen locations. Grieg Logistics, established in 1969, is a leading logistics provider to the Norwegian oil and gas, shipping and maritime industries. It has a broad product portfolio including logistics, freight forwarding and project development. In Norway, Grieg Logistics serves the national market with offices throughout the country. Businesses will add approximately NOK 400 million (CHF 67.0 million) to the Panalpina Group's annual turnover. Grieg Logistics, with its strategic locations throughout Norway, has built up a strong reputation for providing customers with tailor-made services to meet their needs. The acquisition was settled for an initial cash consideration of approximately CHF 60.3 million.

Tangible assets acquired in 2011 include mainly office equipment and vehicles. Intangible assets include customer relationship.

In 2010, there were no acquisitions of subsidiaries or associated companies during the interim period. Details of net assets acquired and goodwill are as follows:

in thousand CHF	Acquiree's carrying amount	Revaluation due to pur- chase accounting	Fair value 2011
Cash and cash equivalents	3,174	0	3,174
Property, plant and equipment	444	0	444
Other current assets	357	0	357
Intangible assets	0	15,927	15,927
Receivables	10,322	0	10,322
Other non-current asstes	351	(72)	279
Payables	(2,501)	0	(2,501)
Provisions	(681)	0	(681)
Other current liabilities	(5,099)	348	(4,751)
<b>Net assets</b>	<b>6,367</b>	<b>16,203</b>	<b>22,570</b>
Non-controlling interest			(279)
Less acquired liquidity			(3,174)
Goodwill			40,352
<b>Total cash flow from acquisition of businesses</b>			<b>59,469</b>

## Major legal claims

Anti-trust settlement negotiations with the New Zealand Commerce Commission have been completed and the agreed penalty has been approved by the competent court.

Other than that, the status of the proceedings disclosed under "pending legal claims" in the Consolidated Financial Statements 2010 (pages 131 and 132) has not changed.

## Contingent liabilities and other commitments

There have been no material changes in contingent liabilities and other commitments since the last balance sheet date.

## Events after the balance sheet date

Since the balance sheet date, no events have become known of for which a disclosure is required.

Basel, 3 August 2011