

Core Activity

Logistics

**PANALPINA**  
on 6 continents



Supply Chain Solutions

Air Freight Ocean Freight Logistics



## Local contact, worldwide network, seamless service

The increasingly volatile and consumer sensitive chains of supply and demand are not only impacting prices, they are stimulating today's logistics providers to be more responsive, agile and consumer-centric in their supply chain solutions. Panalpina creates more value for its customers' supply chains through its global network, on-site knowledge and expertise. Our dedicated and experienced employees are passionate about delivering operational excellence.

We leverage our global market presence to your advantage. With our comprehensive expertise in all major industries, our strong local organizations and our extensive experience in offering logistics services, Panalpina will provide you with the perfect balance between price and performance. As a leading supplier of international transport services and working in partnership with the respective industry's "best-in-class" specialists, we can offer you access to almost unlimited warehousing, handling, distribution and transport options, designed to meet your safety and quality standards.

With our warehousing infrastructure Panalpina is able to respond rapidly to market changes and customer needs, with a special focus on the individual size and warehouse configuration requirements.

Our road and rail services are designed to meet your needs in terms of transit time, pick-up and delivery. We work closely with established set-ups and reliable partners.



## Road and rail freight services

Panalpina's wide network is an ideal prerequisite to develop an efficient and tailor-made transport system for distributing your goods. Our asset-light strategy allows us to work with individually selected and monitored partners which are chosen based on their ability to suit best your individual needs. This gives us the flexibility to respond immediately to your changing market demands.

Our road and rail specialists will ensure operational excellence as well as cost-effective solutions that meet your transport requirements.

### Road services

Panalpina offers you reliable and time-definite door-to-door transport. Our multimodal infrastructure, which unites all products in one warehouse and distribution center, ensures the highest possible level of efficiency. By connecting our locations, we are able to offer you tailor-made solutions for full truck or less than full truck cargo loads.

FTL (Full Truck Load):

FTL represents the fastest door-to-door service with the shortest transit, both for standard services as well as special transports, like heavy or oversized goods.

LTL (Less than Truck Load) and consolidation:

This is a cost-efficient alternative to individually packaged shipments with maximum flexibility and reliability. You'll benefit from a comprehensive offering of connected transport solutions.

### Rail services

Panalpina can give you access to all railway networks, either directly with the railway operator or by partnering with experienced and trusted service providers, to build your individual door-to-door solution. Whether you already have a direct rail access or require pre- or post-carriage options, we can provide them together with other service offerings such as cargo handling, warehousing, distribution and customs clearance.

Panalpina's rail solutions offer coverage throughout Europe and all CIS countries as well as China via both the trans-siberian or central asian routes, depending upon your specific transport requirements.

Of course, Panalpina's road and rail services can be seamlessly combined with all Panalpina air and ocean freight products within our worldwide network. We can thus offer you true multimodal door-to-door solutions at any location and at any time.

## Warehousing and distribution

### Warehousing

Warehousing is an essential component in any supply chain. Panalpina's warehousing facilities are flexible in size and easy to equip, thus allowing us to accommodate individual requirements such as temperature-controlled storage or advanced security systems. Our priority is always to select sites with the set-up you need, located within easy access of both, your facilities and established transport routes. This allows us to meet the fast turn-around times requested of exemplary warehouse operations.

Our main services cover:

- Order fulfillment
- Pick and pack
- Special handling
- Barcode scanning with radio frequency devices
- Inventory visibility within the warehouses
- Warehouse and inventory management
- Bonded warehousing
- High-end security capabilities

Value added services we offer:

We provide you with a full range of additional services to improve the management of your supply chain and to meet your own customers' requirements:

- Repacking
- Kitting (preparing special packs)
- Specialized labeling
- Swap service
- Cleaning and disposal management
- Returnable packaging management
- Light assembly
- Screening

### Distribution

Panalpina's extensive road and rail feeder network links our hubs, sub-hubs, gateways as well as air and ocean freight services to provide an efficient, integrated transport system for the physical distribution of goods throughout your global supply chain. In addition, we have compiled a range of value added services, and enhanced features that can be attached to any of our standard air and ocean freight services. They are designed to meet the needs of various types of cargo such as High Value Cargo Handling (HVC) and Dangerous Goods Handling (DGR).

# Logistics

Panalpina provides you with a wide range of logistics products and services. Our logistics products include vendor managed inventory, inbound to manufacture, postponement, reverse logistics, empty returnables management, spare parts logistics as well as merge in transit. Depending on your requirements in regards to inbound or outbound logistics as well as on the industry, the above mentioned products are applied.

While there are common needs across industries, each one has also its very own requirements. Therefore we also develop tailor-made logistics products and services for you, in order to best meet your needs.

We do have specific expertise in the following industries:

- Automotive
- Chemicals
- Healthcare
- Hi-tech
- Consumer and Retail
- Fashion
- Telecom
- Manufacturing
- Oil and Gas

In recent years, Panalpina has specialized in developing and operating customer-specific trucking services for distribution or inbound logistics. Performance control through control tower structures and defined key performance indicators, supported by our IT solutions, are prerequisites for an optimal material flow within a supply chain.

Together with you we can find the best solution for your logistics needs. Your requirements are incorporated into our global network, where standard products and services are applied. However, standardized procedures are always backed with customized features in order to meet your very own business requirements.

We can make your supply chain leaner, which in revenge will shorten time-to-market and will give you the opportunity to focus on your core business.

Key benefits we provide:

- Reduced logistics costs
- Shorter lead times
- Improved return of assets
- Productivity improvement

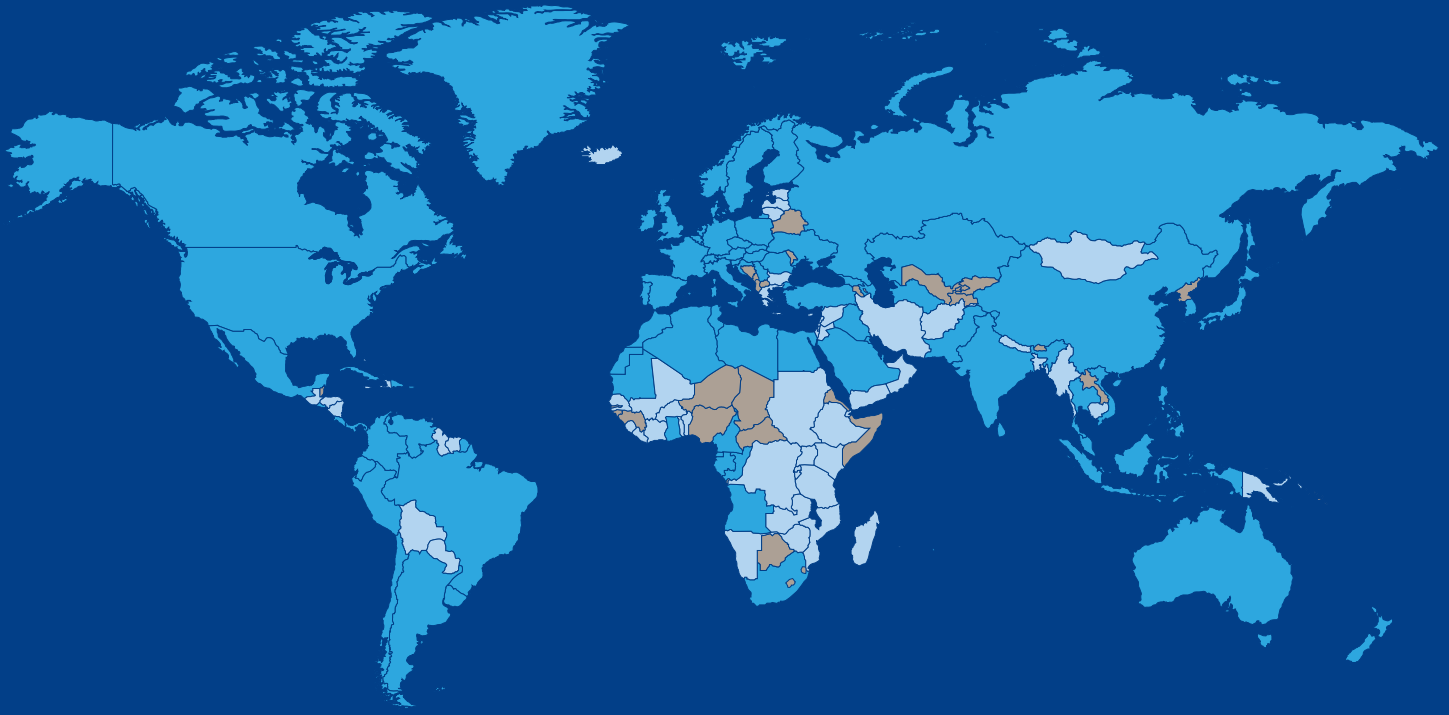


## A passion for your logistics solutions

Whether you have a standard shipment or a complex project, Panalpina offers you the right solution for your transport needs at all times. Operating at some 500 branches in over 80 countries, our logistics team is ready to apply its experience, expertise and creativity to find just the right solution for you – anytime and anywhere.

For over 50 years, our team has been united by a single driving force: a passion for solutions. We are driven to find more efficient and innovative ways to create value for your company and to give you the certainty that everything is under control, so that you can concentrate on your business.





The global Panalpina network: ■ Countries with Panalpina presence ■ Countries with partner presence

<b>Your contact</b>		
Panalpina Management Ltd. logistics@panalpina.com Find a list of all Panalpina offices on <a href="http://www.panalpina.com">www.panalpina.com</a>		
<b>PANALPINA</b> on 6 continents		<b>Supply Chain Solutions</b>
		Air Freight    Ocean Freight    Logistics